# ONWARD! A LEGACY FOUNDATION

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

TOGETHER WITH INDEPENDENT AUDITORS' REPORT

**ONWARD! A LEGACY FOUNDATION**

FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2022

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TAYLORROTH
Certified Public Accountants
WORKING EXCLUSIVELY WITH NONPROFITS

INDEPENDENT AUDITORS' REPORT

Board of Directors
Onward! A Legacy Foundation
Cortez, Colorado

***Opinion***

We have audited the accompanying financial statements of **Onward! A Legacy Foundation** (a Colorado nonprofit corporation), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Onward! A Legacy Foundation as of December 31, 2022, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

***Basis for Opinion***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Onward! A Legacy Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Onward! A Legacy Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Onward! A Legacy Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Onward! A Legacy Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

***Report on Summarized Comparative Information***

We have previously audited Onward! A Legacy Foundation's financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 25, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Taylor Roth and Company PLLC

Taylor, Roth and Company, PLLC
Certified Public Accountants
Albuquerque, New Mexico
October 25, 2023

**ONWARD! A LEGACY FOUNDATION**

STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2022
(WITH COMPARATIVE TOTALS FOR 2021)

| | 2022 | 2021 |
|---|---|---|
| Assets | | |
| Cash and cash equivalents | $ 971,546 | $ 902,905 |
| Grants receivable | 281,741 | 120,321 |
| Contributions receivable | 55,460 | 38,303 |
| Prepaid expenses | 8,216 | 10,465 |
| Investments (Note 4) | 3,273,567 | 3,633,758 |
| Loans receivable (Note 5) | 29,185 | 28,323 |
| Other assets | 21,021 | - |
| Property and equipment, net (Note 6) | 1,052,641 | 783,109 |
| Total assets | $ 5,693,377 | $ 5,517,184 |
| Liabilities and net assets | | |
| Liabilities | | |
| Accounts payable | $ 32,551 | $ 20,907 |
| Payroll-related accruals | 76,571 | 40,746 |
| Deferred revenue (Note 7) | - | 151,868 |
| Charitable remainder trust payable (Note 8) | 68,088 | 52,574 |
| Agency funds payable (Note 9) | 413,886 | 515,166 |
| Total liabilities | 591,096 | 781,261 |
| Net assets without donor restrictions | | |
| Undesignated | 287,254 | 100,580 |
| Investment in property and equipment | 1,052,641 | 783,109 |
| Board-designated endowment (Note 10) | 26,601 | 29,217 |
| | 1,366,496 | 912,906 |
| Net assets with donor restrictions (Note 11) | | |
| Restricted for purpose | 3,199,455 | 3,293,480 |
| Restricted for perpetuity | 536,330 | 529,537 |
| | 3,735,785 | 3,823,017 |
| Total net assets | 5,102,281 | 4,735,923 |
| Total liabilities and net assets | $ 5,693,377 | $ 5,517,184 |

The accompanying notes are an integral part of these financial statements

**ONWARD! A LEGACY FOUNDATION**

STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2022
(WITH COMPARATIVE TOTALS FOR 2021)

| | 2022 | | | 2021 |
|---|---|---|---|---|
| | Without Donor Restrictions | With Donor Restrictions | Total | Total |
| Revenue and other support | | | | |
| Grants | $ 22,703 | $ 2,750,232 | $ 2,772,935 | $ 1,655,754 |
| Contributions | 3,770 | 453,106 | 456,876 | 566,901 |
| Program fees | 118,619 | - | 118,619 | 38,633 |
| Sales of merchandise | 32,629 | - | 32,629 | 144,555 |
| Less: cost of goods sold | (34,778) | - | (34,778) | (55,467) |
| Investment income(loss) (Note 4) | (107,680) | (465,817) | (573,497) | 485,224 |
| Other income | 33,262 | - | 33,262 | 8,771 |
| Net assets released from restrictions (Note 12) | 2,824,753 | (2,824,753) | - | - |
| Total revenue and other support | 2,893,278 | (87,232) | 2,806,046 | 2,844,371 |
| Expense | | | | |
| Program services | | | | |
| Programs | 2,045,605 | - | 2,045,605 | 1,349,396 |
| Donor advised funds | 61,558 | - | 61,558 | 77,056 |
| Scholarship funds | 58,804 | - | 58,804 | 70,639 |
| Endowment funds | 35,940 | - | 35,940 | 35,547 |
| Total program expense | 2,201,907 | - | 2,201,907 | 1,532,638 |
| Supporting services | | | | |
| General and administrative | 126,079 | - | 126,079 | 106,026 |
| Fund-raising | 111,702 | - | 111,702 | 8,622 |
| Total expense | 2,439,688 | - | 2,439,688 | 1,647,286 |
| Change in net assets | 453,590 | (87,232) | 366,358 | 1,197,085 |
| Net assets, beginning of year | 912,906 | 3,823,017 | 4,735,923 | 3,538,838 |
| Net assets, end of year | $ 1,366,496 | $ 3,735,785 | $ 5,102,281 | $ 4,735,923 |

The accompanying notes are an integral part of these financial statements

**ONWARD! A LEGACY FOUNDATION**

STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2022
(WITH COMPARATIVE TOTALS FOR 2021)

| | 2022 | | | | | | | | 2021 |
|---|---|---|---|---|---|---|---|---|---|
| | Program Services | | | | | Supporting Services | | | |
| | Programs | Donor Advised Funds | Scholarship Funds | Endowment Funds | Total | General and Admin | Fund-raising | Total | Total |
| Salaries | $ 822,007 | $ - | $ 1,500 | $ - | $ 823,507 | $ 71,662 | $ 102,323 | $ 997,492 | $ 781,343 |
| Payroll taxes and benefits | 76,307 | - | 188 | - | 76,495 | 9,850 | 9,379 | 95,724 | 72,789 |
| Grants and scholarships | 203,406 | 61,538 | 56,720 | 35,924 | 357,588 | 6,641 | - | 364,229 | 303,380 |
| Professional services | 344,798 | - | 24 | - | 344,822 | 122 | - | 344,944 | 107,004 |
| Program supplies | 315,956 | - | 145 | - | 316,101 | - | - | 316,101 | 202,950 |
| Travel | 76,761 | - | - | - | 76,761 | 283 | - | 77,044 | 19,663 |
| Depreciation | 52,314 | - | - | - | 52,314 | - | - | 52,314 | 32,185 |
| Occupancy | 43,407 | - | 224 | - | 43,631 | 3,360 | - | 46,991 | 43,348 |
| Cost of goods sold | 34,778 | - | - | - | 34,778 | - | - | 34,778 | 55,467 |
| Printing | 20,896 | - | - | - | 20,896 | 2,078 | - | 22,974 | 8,778 |
| Office expense | 16,394 | - | 1 | 16 | 16,411 | 3,067 | - | 19,478 | 12,037 |
| Insurance | 14,832 | - | 2 | - | 14,834 | 1,309 | - | 16,143 | 12,655 |
| Audit and accounting services | - | - | - | - | - | 13,499 | - | 13,499 | 11,250 |
| Meals | 10,933 | - | - | - | 10,933 | 544 | - | 11,477 | 5,111 |
| Conferences and meetings | 9,520 | - | - | - | 9,520 | - | - | 9,520 | 2,551 |
| Website development | 6,652 | - | - | - | 6,652 | 471 | - | 7,123 | 4,250 |
| Licenses and permits | 4,728 | - | - | - | 4,728 | 305 | - | 5,033 | 1,594 |
| Dues and subscriptions | 2,969 | - | - | - | 2,969 | 1,817 | - | 4,786 | 3,272 |
| All other | 23,725 | 20 | - | - | 23,745 | 11,071 | - | 34,816 | 23,126 |
| Total expenses by function | 2,080,383 | 61,558 | 58,804 | 35,940 | 2,236,685 | 126,079 | 111,702 | 2,474,466 | 1,702,753 |
| Less expenses included with revenues on the statement of activities | | | | | | | | | |
| Cost of goods sold | (34,778) | - | - | - | (34,778) | - | - | (34,778) | (55,467) |
| Total | $ 2,045,605 | $ 61,558 | $ 58,804 | $ 35,940 | $ 2,201,907 | $ 126,079 | $ 111,702 | $ 2,439,688 | $ 1,647,286 |

The accompanying notes are an integral part of these financial statements

**ONWARD! A LEGACY FOUNDATION**

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2022
(WITH COMPARATIVE TOTALS FOR 2021)

| | 2022 | 2021 |
|---|---|---|
| Cash flows from operating activities | | |
| Change in net assets | $ 366,358 | $ 1,197,085 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities | | |
| (Gains)losses on investments | 729,561 | (504,047) |
| Contributions restricted for long-term investment | (6,793) | (6,028) |
| Depreciation expense | 52,314 | 32,185 |
| Donated securities | - | (102,735) |
| Changes in operating assets and liabilities | | |
| (Increase)decrease in receivables | (178,577) | 31,096 |
| (Increase)decrease in prepaid expenses | 2,249 | (3,140) |
| (Increase)decrease in loans receivable | (862) | (5,076) |
| (Increase)decrease in other assets | (21,021) | - |
| Increase(decrease) in accounts and grants payable | 11,644 | (1,173) |
| Increase(decrease) in payroll-related accruals | 35,825 | 7,205 |
| Increase(decrease) in deferred revenue | (151,868) | 151,868 |
| Increase(decrease) in agency funds payable | (101,280) | (88,217) |
| Net cash provided(used) by operating activities | 737,550 | 709,023 |
| Cash flows from investing activities | | |
| (Reinvestment) of investment earnings | (44,045) | (78,094) |
| (Purchases) of investments | (229,315) | (193,000) |
| Proceeds from investments | (71,911) | 139,589 |
| (Purchases) of property and equipment | (321,846) | (445,923) |
| Net cash provided(used) by investing activities | (667,117) | (577,428) |
| Cash flows from financing activities | | |
| Payments against charitable gift split-interest annuity obligations | (8,585) | (6,316) |
| Investment in permanent endowment | 6,793 | 6,028 |
| Net cash provided(used) by financing activities | (1,792) | (288) |
| Net increase(decrease) in cash and cash equivalents | 68,641 | 131,307 |
| Cash and cash equivalents, beginning of year | 902,905 | 771,598 |
| Cash and cash equivalents, end of year | $ 971,546 | $ 902,905 |

The accompanying notes are an integral part of these financial statements

## NOTE 1 - NATURE OF ACTIVITIES

Onward! A Legacy Foundation (the Organization) is a not-for-profit organization located in Cortez, Colorado. The mission of the Organization is to provide opportunities to develop and maintain a sustainable resource base that will enhance the quality of life for residents in the Four Corners' communities. The Organization focuses its efforts on scholarships, civic beautification, social services, art and culture, and organization development. To achieve this mission, the Organization invests donor funds responsibly to preserve capital, provide growth, and earn income for grant making. The Organization is supported primarily by grants, contributions, and program fees.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PROCEDURES

1. Basis of Accounting

   The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

2. Basis of Presentation

   The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles, which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

   **Net assets without donor restrictions**: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

   **Net assets with donor restrictions**: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

   Donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

3. Cash and Cash Equivalents

   The Organization considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

4. Revenue and Revenue Recognition

   The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give—that is, those with a measurable performance or other barrier and a right of return—are not recognized until the conditions on which they depend have been met.

4. Revenue and Revenue Recognition (concluded)

Contributions received are recorded as increases in net assets with or without donor restrictions, depending on the existence and/or nature of any donor restrictions. The Organization's net assets without donor restrictions consist of general funds and board-designated funds. Miscellaneous funds are grass-roots activities organized by community groups which partner with the Organization to take advantage of the Organization's tax-exempt status and back-office capabilities. The Organization takes responsibility for all aspects of the programs to ensure operations and management of funds are consistent with the mission and tax-exempt purpose of the Organization. The Organization retains final decision-making authority over these funds. Accordingly, these funds are recorded as support without donor restrictions when received.

The Organization's net assets with donor restrictions consist of donor advised funds, scholarship funds, and fiscal funds that are restricted for grant-making, scholarships for individuals, or fiscal sponsorship of certain activities. Based on the nature of the underlying agreements, these contributions are reported as donor-restricted support when received. As the funds are spent for the intended purposes, the restrictions are released. The Organization receives advice from donors of donor advised funds regarding identifying grantees; however, the Organization retains final decision-making authority over these funds. The Organization considers donor advised funds restricted for grant-making purposes. An administrative fee is charged to these funds, based on agreements with the donors, which is recorded as revenue without donor restrictions by the general fund of the Organization.

The Organization reports gifts of land, buildings, and equipment as support without donor restrictions unless the explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as net asset with donor restrictions. Absent donor stipulations regarding how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

5. Receivables

Management assesses the need for an allowance for uncollectable receivables based on historical experience, an assessment of economic conditions, and a review of subsequent collections. The Organization has not recorded an allowance as of December 31, 2022, as management believes all receivables are fully collectible.

6. Capitalization and Depreciation

The Organization capitalizes all expenditures for property and equipment in excess of $5,000, with an estimated useful life in excess of one year. Property and equipment are recorded at cost, or in the case of contributed items, fair value on the date of contribution. Depreciation is computed on the straight-line method based on the estimated useful lives of the related assets, ranging from 3 to 40 years.

7. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

8. Income Taxes

The Organization has received an Internal Revenue Service exemption from federal income taxes under Section 501(c)(3). Accordingly, no provision or liability for income taxes has been provided in the accompanying financial statements.

9. Functional Reporting of Expenses

An expense that is a direct cost of program services, general/administrative, or fund-raising is recorded as such in the general ledger. When an expense is attributable to more than one function, the cost is recorded as a shared expense and then allocated based on the time and effort of staff working in each functional area. Expenses included in these financial statements that include an allocation based on time and effort of staff are payroll and related payroll expenses and in-kind professional services.

10. Fair Value Measurements

The Organization follows the provisions of the Fair Value Measurements and Disclosures Topic of FASB ASC 820, which require use of a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels: quoted market prices in active markets for identical assets and liabilities (Level l); inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly (Level 2); and unobservable inputs for the asset or liability (Level 3).

11. Public Deposit Protection Act Custodian

On occasion, the Organization may hold cash in demand deposit accounts in excess of the coverage offered by the Federal Deposit Insurance Corporation (FDIC). In January 2019, the Organization was assigned as an official custodian of the Public Deposit Protection Act, and this assignment provides for collateral pledged on demand deposit accounts for the balances in the Organization's primary banking institution that exceed FDIC coverage.

12. Recently Adopted Accounting Standard

In February 2016, the Financial Accounting Standards Board (FASB) issued new guidance for Leases (Topic 842). This guidance revised prior practices related to accounting for leases under Topic 840, for both lessees and lessors. Topic 842 requires that lessees recognize: (a) a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured at present value of future lease payments; and (b) a right-of-use (ROU) asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. The Organization is not a lessee or lessor under this standard.

13. Summarized Prior-Year Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2021, from which the summarized information was derived.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PROCEDURES (concluded)

14. Reclassifications

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform to the presentation of the current year financial statements.

15. Subsequent Events

Management has evaluated subsequent events through October 25, 2023, the date the financial statements were available to be issued.

NOTE 3 - AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets at December 31, 2022:

| Description | Amount |
|---|---|
| Cash and cash equivalents | $ 971,546 |
| Receivables | 337,201 |
| Investments | 3,273,567 |
| Total financial assets | 4,582,314 |
| Less amounts not available or budgeted for operational use within one year: | |
| Scholarship funds, less budgeted expense of $40,000 | 877,857 |
| Donor advised funds, less budgeted expense of $40,000 | 860,254 |
| Endowment funds restricted for perpetuity by donors | 536,330 |
| Agency funds payable | 413,886 |
| Charitable remainder trust liability, less budgeted expense of $6,500 | 61,588 |
| Board-designated endowment, less budgeted expense of $6,000 | 20,601 |
| | 2,770,516 |
| Financial assets available to meet general expenditures over the next 12 months | $ 1,811,798 |

The Organization has minimal fixed overhead costs which is a strategic goal of the governing body so that contribution and investment income can be largely directed to grant-making and other program activities. Gifts without donor restrictions are used for operations, in addition to management fees charged to funds.

NOTE 4 - INVESTMENTS

Investments are carried at market value and consisted of the following at year-end:

| Description | Cost Basis | Fair Value | Unrealized Appreciation (Depreciation) |
|---|---|---|---|
| Equities and equity funds | $ 1,972,250 | $ 2,342,881 | $ 370,631 |
| Corporate bonds and bond funds | 615,411 | 522,679 | (92,732) |
| Government bonds | 223,754 | 217,816 | (5,938) |
| Alternative investments | 131,590 | 120,574 | (11,016) |
| Preferred stock | 82,318 | 63,719 | (18,599) |
| Certificates of deposit | 5,898 | 5,898 | - |
| Total | $ 3,031,221 | $ 3,273,567 | $ 242,346 |

Investment returns are summarized as follows:

| Description | Amount |
|---|---|
| Interest and dividends, net of expenses | $ 44,045 |
| Realized gains(losses) | (11,204) |
| Unrealized gains(losses) | (694,258) |
| Subtotal | (661,417) |
| Less: allocations to agency funds | 87,920 |
| Total | $ (573,497) |

The Organization follows the Fair Value Measurements and Disclosures Topic of FASB ASC 820 which requires enhanced disclosures about assets and liabilities that are measured and reported at fair value. The standard establishes a hierarchal disclosure framework which prioritizes and ranks the level of market price observability used in measuring investments at fair value. Market price observability is impacted by a number of factors, including the type of investment and the characteristics specific to the investment. Investments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Investments measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1 – Quoted prices are available in active markets for identical investments as of the reporting date. The Organization has investments in equities, mutual funds, corporate fixed income bonds in this category.
Level 2 – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date. Fair value is determined through the use of models or other valuation methodologies. The Organization has government bonds and certificates of deposit in this category.
Level 3 – Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation. The Organization does not have any investments in this category.

NOTE 4 - INVESTMENTS (concluded)

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The following table summarizes the levels in the fair value hierarchy into which the Organization's investments fall as of year-end:

| Description | Total | Level 1 | Level 2 | Level 3 |
|---|---|---|---|---|
| Equities, equity funds | $ 2,342,881 | $ 2,342,881 | $ - | $ - |
| Corporate bonds, bond funds | 522,679 | 522,679 | - | - |
| Government bonds | 217,816 | - | 217,816 | - |
| Alternative investments | 120,574 | 120,574 | - | - |
| Preferred stock | 63,719 | 63,719 | - | - |
| Certificates of deposit | 5,898 | - | 5,898 | - |
| Total | $ 3,273,567 | $ 3,049,853 | $ 223,714 | $ - |

NOTE 5 - LOANS RECEIVABLE

The Organization is the fiscal sponsor of a revolving loan program which supports local farming operations. Loan balances are typically due within two to five years of the initial disbursement, and no interest is charged. As of December 31, 2022, a balance of $29,185 is due from six recipients of this loan program, and no allowance for uncollectible amounts is considered necessary.

NOTE 6 - PROPERTY AND EQUIPMENT

As of December 31, 2022, property and equipment consisted of the following:

| Description | Amount |
|---|---|
| Land - orchard | $ 311,066 |
| Land improvements - orchard irrigation | 137,562 |
| Buildings and improvements | 316,594 |
| Equipment | 348,928 |
| Vehicles and trailers | 25,490 |
| | 1,139,640 |
| Less: accumulated depreciation | (86,999) |
| Net property and equipment | $ 1,052,641 |

The property and equipment noted above was purchased by four of the Organization's fiscal funds. The use of these assets is limited to the purposes of the respective funds, and the assets are not available for the Organization's general use. Depreciation expense for the year totaled $52,314.

## NOTE 7 - DEFERRED REVENUE

Deferred revenue includes grant funds considered conditioned on future activities. The revenue is recognized when program activities are accomplished.

Changes in deferred revenue included the following for the year ended December 31, 2022:

| Description | Amount |
|---|---|
| Deferred revenue, beginning of year | $ 151,868 |
| Revenue recognized that was included in deferred revenue at the beginning of year | (151,868) |
| Deferred revenue, end of year | $ - |

## NOTE 8 - CHARITABLE GIFT SPLIT-INTEREST ANNUITY OBLIGATIONS

During 2018, the Organization was the recipient of a charitable gift annuity (i.e., charitable remainder trust or annuity). The agreement stipulates that the beneficiary of the annuity will receive a quarterly cash distribution over their lifetime, and upon the death of the beneficiary, the assets that remain will be contributed to the Organization. The Organization maintains the assets as general assets of the Organization, and a liability is recognized for the estimated present value of the annuity obligation using the discount rate and actuarial assumptions as provided in Internal Revenue Service guidelines and actuarial tables. Contribution revenue, which represents the fair value of assets donated less the annuity obligation, is recorded as revenue upon receipt of the donated assets. Assets of the Organization derived from these charitable gift annuities are invested as described in Note 4.

Obligations of the Organization related to this annuity, valued at the estimated present value of the annuity obligation, totaled $68,088 as of December 31, 2022. During the year ended December 31, 2022, the Organization recognized amortization expense of $1,623 for the annuity.

## NOTE 9 - AGENCY FUNDS PAYABLE

When the Organization accepts a contribution from a donor and agrees to transfer those assets, the return on investment of those assets, or both to an entity specified by the donor, professional standards require that a liability be recorded, rather than a contribution. The Organization refers to such funds as *agency funds*. A liability is reported for these funds in the Statement of Financial Position as *Agency funds payable*.

Receipts and disbursements related to these funds are excluded from revenues and expenses of the Organization. As of December 31, 2022, the Organization was the custodian of nine agency funds.

## NOTE 10 - BOARD-DESIGNATED ENDOWMENT

The principal invested in the board-designated endowment is intended to be held in perpetuity, with the income used exclusively for grant-making and other charitable works. Because the Board has control, the board-designated endowment is designated as net assets without donor restrictions. See Note 13 for additional information on the endowment funds.

## NOTE 11 - NET ASSETS WITH DONOR RESTRICTIONS

At year-end, net assets with donor restrictions were available for the following purposes:

| Description | Amount |
| --- | --- |
| Fiscal funds and other sponsored direct programs | $ 1,412,344 |
| Scholarship funds | 917,857 |
| Donor advised funds | 900,254 |
| Endowment funds - investment income | (31,000) |
| Total | $ 3,199,455 |

At year-end, net assets restricted by the donor for perpetuity included:

| Description | Amount |
| --- | --- |
| Hoover Endowed Scholarship Fund | $ 201,290 |
| General Fund Endowment | 138,917 |
| Larsen Endowed Scholarship Fund | 89,745 |
| Searle Community Endowment Fund | 64,328 |
| Cortez Public Library Endowment Fund | 42,050 |
| Total | $ 536,330 |

See Note 13 for additional information on the endowment funds.

## NOTE 12 - NET ASSETS RELEASED FROM DONOR RESTRICTIONS

During the year, net assets were released from donor restrictions by incurring expenses satisfying the restricted program purposes:

| Description | Amount |
| --- | --- |
| Fiscal funds and other sponsored direct programs | $ 2,657,090 |
| Donor advised funds | 71,538 |
| Scholarship funds | 59,225 |
| Endowment funds | 36,900 |
| Total | $ 2,824,753 |

NOTE 13 - ENDOWMENT FUNDS

The Organization's endowments consist of five individual funds established for a variety of purposes and as required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors ensures that in all aspects of institutional funds management, the Organization acts in compliance with the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as stated in Colorado Revised Statutes 15-1-1101 through 1110, as well as all other applicable state and federal laws. The "prudent investor rule" states that in managing its institutional funds, the Organization and its agents shall act in good faith with the care that an ordinarily prudent person in a like position would exercise under similar circumstances. In the preservation of the endowment fund, primary consideration is given to donor intent as expressed in a gift instrument and as expressly enumerated in prudence factors in UPMIFA.

The Organization classifies the original value of gifts donated to the endowment and the original value of subsequent gifts donated to the endowment as net assets with donor restrictions required to be held in perpetuity. In accordance with the Organization's interpretation of UPMIFA, any remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions required to be held in perpetuity is classified as net assets without donor restrictions or net assets with donor restrictions (for time or purpose) and held until those amounts are appropriated for expenditure by the Organization in a manner consistent with the donor's intent as stated in the gift instrument.

In making a determination to appropriate or accumulate donor-restricted endowment funds, the Organization shall act in good faith and if relevant, considers the following factors: (1) the duration and preservation of the endowment fund; (2) the purposes of the institution and the endowment fund; (3) general economic conditions; (4) the possible effect of inflation or deflation; (5) the expected total return from income and the appreciation of investments; (6) other resources of the institution; and (7) the investment policy of the institution

*Endowment Investment Objective.* The Organization's primary objectives in managing endowments are to create a steady stream of revenue to support its mission, to preserve the purchasing power of the endowment in perpetuity, and to achieve the highest total return with a reasonable level of risk.

*Endowment Spending Policy.* The Organization has adopted investment and spending polices, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of these endowment assets over the long-term. The Organization's spending and investment policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes. The current long-term return objective is to return 5%, net of investment fees. Actual returns in any given year may vary from this amount. To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places an emphasis on corporate bonds and equity-based investments to achieve its long-term return objectives within prudent risk parameters.

NOTE 13 - ENDOWMENT FUNDS (concluded)

Originally contributed endowment principal is maintained in net assets with donor restrictions to be held in perpetuity; accumulated net earnings and appreciation and depreciation on related investments are recorded in net assets with donor restrictions, until appropriated. Endowment asset composition as of December 31, 2022, consisted of donor-restricted and board-designated funds. Endowment assets are included with investments on the statement of financial position.

Changes in endowment assets as of December 31, 2022, were as follows:

| | Without Donor Restrictions | With Donor Restrictions | | |
|---|---|---|---|---|
| Description | Board-designated | Restricted for Purpose | Restricted for Perpetuity | Total |
| Endowment assets, beginning of year | $ 29,217 | $ 122,530 | $ 529,537 | $ 681,284 |
| Contributions | 18,724 | - | 6,793 | 25,517 |
| Investment income(loss) | (18,340) | (116,630) | - | (134,970) |
| Appropriation of assets for expenditure | (3,000) | (36,900) | - | (39,900) |
| Total | $ 26,601 | $ (31,000) | $ 536,330 | $ 531,931 |

*Endowment Funds with Deficits (Underwater Endowment).* From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. These deficiencies result primarily from investment losses and continued spending appropriations deemed prudent by the Organization. The governing body of the Organization has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law.

As of December 31, 2022, four of the five endowment funds were considered underwater, with the underwater amounts ranging from $(3,000) to $(19,412). The deficits are reported in net assets with donor restrictions and due to general market losses which are expected to be fully recovered when market conditions improve. Subsequent gains that restore the fair value of the assets of these endowment funds to their historic dollar value will be classified as increases in net assets with donor restrictions.

NOTE 14 - PENSION

The Organization has a SIMPLE IRA for qualified employees, and expense related to this benefit was $5,280 for the year ended December 31, 2022.

## NOTE 15 - RELATED PARTIES

During the year ended December 31, 2022, the Organization paid \$3,360 to a company owned by the Executive Director for office space and \$5,135 for accounting services and general office expense. Contributions from members of the Board of Directors totaled \$16,165.

In addition, certain members of the Board of Directors and/or their immediate relatives are distribution advisors to certain funds held by the Organization.

## NOTE 16 - CONCENTRATION OF RISK

*Revenue and Receivables*

One governmental grantor accounted for 22% of all revenues during the year ended December 31, 2022, and this grantor is 29% of all receivables as of year-end.

*Investment Accounts*

The Organization holds investments in two brokerage accounts that are subject to market value fluctuation.